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**Morning Need to Know**

# Getting you ready for your investing day

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Capital Ideas Media

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## CANADIAN ANALYSTS' CALLS

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### INITIATIONS

**Docebo (TSX:DCBO)**. CIBC begins coverage of this e-learning software-as-a-service (SaaS) company with an "outperformer" rating and a price target of \$20 (Canadian). The stock closed Friday at \$13.66. CIBC was part of the investment banking group that helped to bring Docebo public. **Canaccord Genuity** also starts coverage on Docebo with a "buy" saying the company is well-positioned for rapid growth.

**Rubicon Organics (CSE:ROMJ)**. Mackie Research begins coverage with a "buy" rating and a price target of \$4. The stock closed Friday at \$1.90. Here's an overview from Mackie:

*"Rubicon Organics is focused on cultivating and*

*branding certified organic, super-premium cannabis at its flagship 125,000 ft state-of-the-art hybrid greenhouse located in Delta, B.C. This facility is currently capable of producing approximately 11,000 kg/year.*

*Rubicon also owns a 40,000 ft high-tech, Venlo-style greenhouse capable of producing 4,500 kg/year in Washington State.*

*With a team of consumer packaged goods branding experts from Red Bull, Diageo and Proctor & Gamble, the company expects to realize significantly higher selling prices for its certified organic, super-premium offerings."*

**K92 Mining (TSXV:KNT)** GMP Securities starts coverage with a "buy" and a target of \$4. The stock closed Friday at \$2.27, and in early 2018 was trading around \$0.50. GMP describes KNT this way:

*"K92 Mining is a junior gold producer focused on its 100%-owned Kainantu operation in Papua New Guinea. Thanks to the recent discovery of the Kora North vein system underground, K92 has been one of the best performing gold equities. We think K92 remains a compelling growth story as the momentum at the drill bit is showing no signs of slowing down."*

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**Osisko Mining (TSX:OSK).** Beacon Securities upgrades to “buy” with a \$4 target.

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## **U.S. ANALYSTS' CALLS**

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**Tiffany (NYSE:TIF).** KeyBanc lifts the target to \$125 (U.S.) from \$115 saying an acquisition of the company makes "strong strategic logic". See below for more.

**Apple (NASDAQ:AAPL).** J.P. Morgan raises its December 2020 price target to \$275 from \$265.

**Facebook (NASDAQ:FB)** gets its target hiked to \$205 from \$180 at Stifel Nicolaus.

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## **STOCKS THAT MAY MOVE**

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**AgraFlora Organics International (CSE:AGRA)** has acquired The Good Company, the parent company of German medical cannabis distributor, Farmako, for \$11.5 million (Canadian).

**Restaurant Brands (TSX:QSR;NYSE:QSR)** reported a 5% rise in quarterly revenue as same-store sales at Tim Hortons fell 1.4% from last year while Burger King and Popeyes reported growth of 4.8% and 9.7%, respectively.

**Tiffany (TSX:TIF).**  
Tiffany shares have surged more than 30% in premarket trading after **LVMH (ADR:LVMUY)**

confirmed it's in talks to buy the jewelry retailer with reports suggesting an offer could come in at \$120 a share, valuing the iconic company at \$14.5 billion.

**Microsoft (NASDAQ:MSFT)** has beaten out **Amazon (NASDAQ:AMZN)** for the Pentagon's \$10 billion cloud computing contract. Amazon said it's "surprised by this conclusion". Some suggest this is President Donald Trump's way of getting back at Amazon founder Jeff Bezos for the negative coverage he receives from the Washington Post, which Bezos owns.

**Prologis (NYSE:PLD) & Liberty Property Trust (NYSE:LPT)**. Prologis is buying rival industrial real-estate business Liberty Property Trust in a \$12.6 billion deal to improve its U.S. presence amid the e-commerce boom.

**AT&T (NYSE:T)**

will add two new board members and consider selling off up to \$10 billion worth of non-core businesses next year, bowing to pressure from activist investor Elliott Management, which revealed a \$3.2-billion stake in the company in September. AT&T also reported profit that beat estimates.

**Spotify Technology (NYSE:SPOT)** quarterly revenue rose 28% beating Wall Street expectations, as the music streaming company reported 113 million in total paid subscribers for

its premium service.

**HSBC Holdings (NYSE:HSBC)** missed estimates by posting an 18% drop in quarterly pre-tax profit, and said it would no longer be able to meet its 2020 return-on-equity target due to an escalating trade war between China and the U.S., an easing monetary policy cycle, unrest in its key Hong Kong market, and Brexit.

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## **MARKETS**

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**S&P/TSX and U.S. equity indices** are modestly higher to start a busy week which will see a Federal Reserve interest rate decision, U.S. employment numbers and a steady stream of corporate earnings in Canada and the U.S.

Meanwhile the EU has agreed to extend the Brexit deadline to January 31.

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## **CURRENCIES**

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**The Canadian dollar** is flat from its Friday close at \$0.7656 (U.S.).

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## **COMMODITIES**

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**West Texas Intermediate** is also flat at \$56.65 a barrel.

**Gold** is down 0.3% and clinging to \$1,500 an ounce.

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Please email questions, comments or concerns to: [customercare@capitalideasresearch.com](mailto:customercare@capitalideasresearch.com)

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