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This morning, we've posted a [*Best of Podcast Episode*](#) with *David Harquail*, CEO of *Franco-Nevada* (*TSX:FNV;NYSE:FNV*).

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Morning Need to Know

Getting you ready for your investing day

January 28, 2019

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CANADIAN ANALYSTS' CALLS

INITIATIONS

Premium Brands (TSX:PBH). Industrial Alliance Securities begins coverage with a "buy" rating and puts a \$95 (Canadian) price target on the stock citing the company's *"robust balance sheet and free cash flow generation"*.

Gran Columbia Gold (TSX:GCM). GMP starts coverage with a "buy" rating and a target of \$6.

Canadian Natural Resources (TSX:CNQ;NYSE:CNQ). Credit Suisse has started coverage on a number of Canadian energy companies. CNQ is rated an "outperform" with a price target of \$48.

Cenovus Energy (TSX:CVE;NYSE:CVE) also gets an "outperform" rating with a \$15 target.

Husky Energy (TSX:HSE). Credit Suisse gives HSE an "outperform" rating and a \$24 target.

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Kneat.com (TSXV:KSI) Mackie Research maintains a "buy" rating and a price target of \$2.50, giving the stock potential upside of 108%, after meeting with management.

Kneat.com is a provider of data management for the life sciences sector.

We featured the company as our cover story in early September based on new analyst coverage from Echelon Wealth Partners when the stock was trading around \$1.10. It got as high \$1.38 and closed Friday at \$1.20.

Both Mackie Research and Echelon have done investment banking business with Kneat.com.

Air Canada (TSX:AC). Canaccord Genuity ups the target to \$40 from \$33 citing lower fuel prices and the purchase of Aeroplan.



U.S. ANALYSTS' CALLS

INITIATIONS

Dell Technologies (NYSE:DELL). RBC starts

coverage with an "outperform" rating and a target of \$56 (U.S.), calling the company "*faster, better and more profitable*" now that it's public again after having been taken private several years ago.

Fiserv (NYSE:FIS). RBC upgrades to "outperform" after the company bought First Data.

STOCKS THAT MAY MOVE

People Corp (TSXV:PEO) took a Q1 net loss was \$1.5 million (Canadian) or 2 cents per share, in line with estimates after a profit the same time last year.

Adjusted EBITDA for the software company was \$7.4 million up from \$5.4 million a year ago.

Revenue of \$36.3 million was higher than the \$28.5 million a year ago but slightly missed estimates.

Descartes (TSX:DSG) is buying Visual Compliance for \$330 million.

SNC-Lavalin (TSX:SNC) has issued a profit warning and named a new COO.

Lucara Diamond (TSX:LUC) has recovered a 240 carat, "top white gem diamond" from its Karowe Diamond Mine in Botswana.

Emerald Health Therapeutics (TSXV:EMH)

says its 50% owned Pure Sunfarms joint venture with Village Farms (TSX:VFF) has received from Health Canada its sixth amendment to its cultivation license for its 1.1 million square foot greenhouse in Delta, B.C.

Organigram Holdings (TSXV:OGI)

reported record Q1 net sales of \$12.4 million, up 419% from last year but below analysts' expectations. Net income from continuing operations was \$29.5 million, or 19.5 cents per share from a loss last year.

Blackberry (TSX:BB;NASDAQ:BBRY)

has named Bryan Palma as president and COO after having served as a VP and GM at Cisco Systems, and before that as an executive at Boeing.

Fortis (TSX:FTS) is selling its 51% stake in its Waneta plant in B.C. for about \$1 billion.

Caterpillar (NYSE:CAT) is down in pre-market trade after the heavy equipment maker missed estimates with its quarterly earnings.

Nvidia (NASDAQ:NVDA) is hurting the chip sector after issuing a profit warning due to a "*deteriorating macroeconomic conditions*".

Vale (US:VALE) shares remain under pressure after a dam burst caused at least 58 deaths and left about 300 missing in southeast Brazil.

The mining company has suspended its dividend and share buybacks, frozen executive bonuses, and set up independent committees to investigate what is thought to be the worst mining disaster in 50 years.

Judges have frozen about \$3 billion in Vale assets and the company has already been fined nearly \$100 million by regulators with more fines expected.

MARKETS

The TSX and major U.S. equity indices have started the session lower as investors this week will assess, among other factors:

- a flood of earnings mostly from the U.S.,
- U.S. and China trade talks,
- a Federal Open Market Committee meeting,
- U.S. payroll numbers and a slew of backed up U.S. economic data delayed by the shutdown,
- and the prospect of another U.S. government shutdown.

The major European indices are lower and Asian stock indices were down overnight after Chinese industrial firms reported lower profits for a second straight month.

CURRENCIES

The Canadian dollar is down by 0.4% at \$0.7536 (U.S).

COMMODITIES

West Texas Intermediate is down by 2.2% to \$52.51 a barrel as the U.S. added more oil rigs in the past week, but crude is still on pace for its strongest January in 14 years.

Gold is up a bit at \$1,298.70 an ounce.

Daily Update

There's still time to [*fill out our brief survey*](#), if you haven't done it already.

We're learning a lot from our subscribers, which is helping us improve our service.

Thank you.

If you have any questions, comments or concerns, please email us at:

[*customercare@capitalideasresearch.com*](mailto:customercare@capitalideasresearch.com)



GORENSTEIN: CRONOS HAS OPPORTUNITY TO BUILD PRESENCE ALL OVER THE WORLD

Here's another [Best of Podcast Episode](#).

Have a listen to our conversation with **Cronos Group** CEO, *Michael Gorenstein*.

Sponsor content.



Capital Ideas contributor **Fabrice Taylor** owns shares in **Eyecarrot Innovations (TSXV:EYE)**.

See our [new interview](#) with Eyecarrot's CEO **Adam Cegielski** to find out why as he explains what makes

the company's functional vision care technology innovative, and why Eyecarrot's growth is accelerating.

Access, ideas and insight.

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